

**RAPPORT HEBDOMADAIRE**

DATE : DU 09/06/2025 AU 13/06/2025

DE : DOMITILA NDEKE

**A-) OBJECTIFS DE LA SEMAINE**

1. Market and get deals on all Akai products not just training
2. Have atleast three meetings
3. Continue introducing Akasi in E.A market

**B-) TRAVAUX RÉALISÉS**

Market and get deals on all Akai products not just training

- Managed to get 2 serious Companies interested in Akasi. ILRI and Aga Khan
- Aga Khan interested in knowing what exactly we can supply. Did not provide exact specs of what they needed, however, we are to meet Mr. Mwangi again next week. Day to be confirmed.

Have atleast three meetings

- We managed to secure two meeting, Aga Khan and KPLC respectively.

Continue introducing Akasi in E.A market

- Talked to different companies that we had not talked to before

**C-) PROBLÈMES À SIGNALER ET COMMENTAIRES GÉNÉRAUX**

- In the meetings we attended, we were asked for brochures and business cards

**D-) FOCUS DE LA SEMAINE SUIVANTE**

1. Secure 3 new meeting for tender and supply business
2. Chase and try and close on an in-house training